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For further information please visit our website [www.convivotechnologies.com](http://www.convivotechnologies.com)

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People and technology  
live in harmony

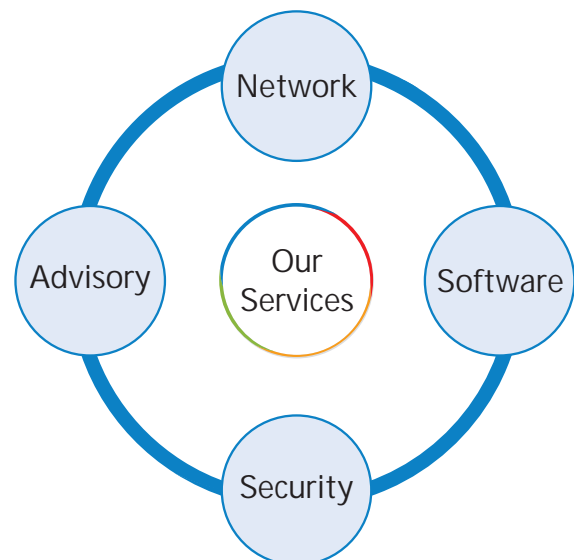
Networks Software Security Advisory



Convivo Group is a privately formed Information Technologies company headquartered in India with operations in Middle East and Yemen. We are specialists in providing IT advisory, software consultancy, bespoke and custom-built software solutions, IT infrastructure service, networking solutions, IT security systems and Business Process Outsourcing. Our people resources include ex-employees of some of the world's renowned IT companies. Our key USP is high quality service at competent price. We are able to attract the best talent by providing our employees interesting and challenging work, training and an excellent remuneration package encouraging them to participate in our profit sharing schemes. Our strive for continuous innovation inspires what we do and how we do, providing valuable benefits for clients, employees and stakeholders. At Convivo, we measure our success by yours. Our success in meeting today's business challenges rests on the way we approach our work. Building blocks of our success are Customer and Employees satisfaction.



## Who we are



## Why Convivo

In today's business environment, when competition rules are changing at an unprecedented pace and consumer trends constantly reformed by the forces of ever changing technology, a company that stands still risks being left behind. Customer demands are always on the rise and companies need to stay agile to adapt swiftly. If you are concerned about the future of your business, let Convivo be your trusted technology partner.

At Convivo, we endeavour to become trusted technology advisors to our clients, helping them to leverage diverse technologies to address their critical business issues. Our approach is always client-centric and our focus is always on performance excellence. We take our commitment to our clients very seriously. Our clients trust our judgement because our focus is on comprehending their business challenges and delivering solutions that can accelerate the fulfilment of their business goals.

We focus on exceptional level of service to manageable number of clients. We value our repeat customers and endeavour to maintain high standards of quality.

We aspire to be a complete technology advisor for our clients, from initial consultancy, design and implementation and continued support to adapt to changing business needs. We have collaborations with trusted organisations for any services outsourced.

Our small sized team and group structures enable us to become flexible and meet varied customer demands and requirements.

Most importantly, we offer value for money. We aim to execute all our projects in the most efficient and effective manner enabling us to share cost savings with our clients. We believe the quality of our staff and service to be at par with almost all of the biggest and best names who comes with a price tag which is at least two or three times ours.

### ○ Vision

Our Vision is to be recognised as the premier Information Technology company in the developing countries of the world in the next five years.

Customers for Life is our aspiration.

We want to be known for our professionalism, reliability, flexibility, perseverance, responsiveness and innovation.

While openness, transparency and accountability, the pious sentinels of corporate governance, are crucial, they cannot override what actually occupies the heart of good governance: credibility, trust and integrity.

### ○ Mission

Our mission is simple: Make technology an asset for our client's business, not a problem.

Many a times we have seen other IT consulting firms recommend solutions that are not appropriate for the specific client's business or will not take a business' operations into their planning as they routinely bring down an entire business while they perform routine maintenance. We strive to make technology integrate seamlessly with your business so your business can grow. As your technology partner, when your business grows ours will grow with you, therefore, we will work hand in hand with you to support your growth in the most ethical manner.



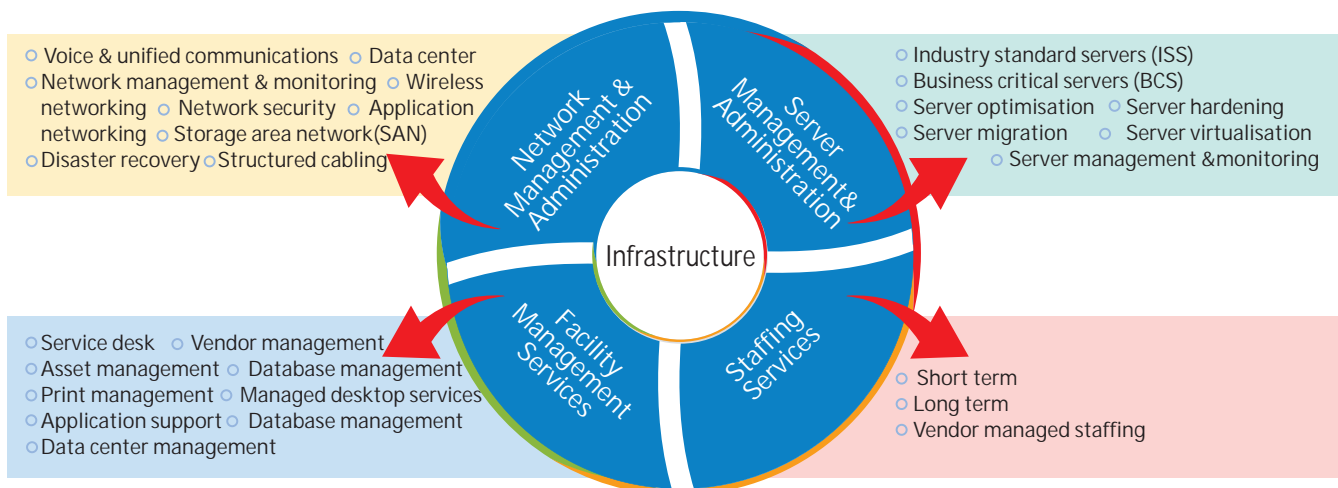
## Our Vision and Mission



# Convivo Network

In today's fast-moving business environment, success requires more efficient delivery on your vision than ever before. Business innovation by adopting new technology and business strategies are needed to expand your opportunities, business reach, and markets.

Convivo Network takes the responsibility in providing you robust solutions in Network & Server Infrastructure, Facility Management Services and Staffing Services.



## Network Management & Administration

Network solutions can improve your organization's business productivity, business continuity, customer service by enhancing the delivery of application and services, enabling real-time collaboration tools, and more efficient implementation of business processes. Building upon a scalable network architecture allows you to better utilize your assets, and deploy business solutions more rapidly to meet your evolving business needs. Embedding intelligence and security features into the network allow you to address business continuity needs by keeping your network and applications highly available, protecting against security threats both external and internal, as well as regulatory compliance and disaster recovery. Network solutions enable you to take advantage of services and technology advances that can further differentiate your business.

## Server Management & Administration

The promise of server infrastructure ROI and business success is centered around the power and flexibility of your server infrastructure, including the productivity tools it allows you to bring to bear on your business needs. The best platform should feature industry-standard applications within an architecture that allows you to improve your day-to-day efficiency with a central repository for storing and sharing information. The best platform will allow employees to find and share documents easily, collaborate on projects and automate many routine tasks. Security is critical in fully delivering enhanced value to your operation. As data becomes more mobile and fluid, it is also more challenging to secure and synchronize it across the network and mobile devices.

## Facility Management Services

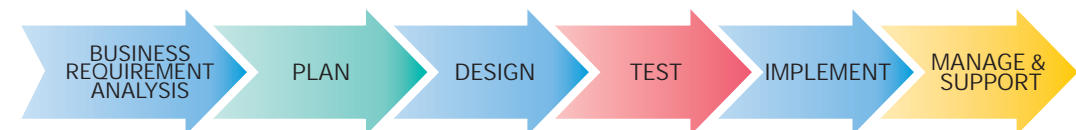
In Facility Management Services Convivo ensures that the customer's equipments are in top operational condition and that they are receiving services in a prompt and organized manner. We offer Facility Management Services to organizations that choose to outsource their facility management operations in lieu of maintaining their own facility management personnel and resources. IT Facilities Management Services involve an effective combination of people, process and tools to ensure that your IT infrastructure is always up and running. Catering to the 24x7 service demands on your IT infrastructure, we undertake complete responsibility of ensuring availability and performance of your IT Infrastructure as per the Service Level Agreement. Our services are backed by over immense domain experience in providing products and services to various industries.

## Staffing Services

Our professional team is flexible and focused. We create customized solutions for our clients and offer resource planning consulting and technical recruiting strategies. The mission is to assist clients with developing and implementing successful recruiting strategies and to get the most value from the staffing process. The people are the most important asset to any company and hiring the right resources is a critical step in ensuring the future success of an organisation. Our Staffing Services bridges the gap between candidates and hiring managers and helps to ensure that the most talented professionals are introduced to our clients.

## Our Design Principle and Project Approach

Every project is unique and requires custom made plan, but the below outlines our approach considerations while implementing a service.



Within the fast-paced climate of today's business environment, you face many challenges – new architectures, aggressive timelines, limited funding and fewer resources . Our team of technical experts offers a broad array of enhanced services and support to augment your internal capabilities, allowing you to focus on your core values. To ensure you have access to the right IT resource, we have assembled a team of trained IT consultants, experienced and trained in security, application, network, server, and desktop support. You don't need to depend on multiple companies to achieve all your IT related tasks.



### Enterprise Business Solutions

- Finance and e-commerce solutions
- Online control panel
- Human resources
- Maintenance

### Database Management System

- Database design and architecture
- Oracle reports and forms

### PDA based portable application Development

- Customised online application development using PDA
- Portable payment solutions
- Portable POS and billing solutions

### GPS based Location /Track management Solutions

- GPS aided fleet management systems
- GPS aided location retrieval systems
- GPS based vehicle security systems

### We offer services for the industries like.

- Banking and capital markets
- Education
- Hospitality and leisure
- Logistics and distribution
- Manufacturing
- Publishing
- Retail
- Studios and networks
- Utilities information management services
- Knowledge services

Our demonstrated performance in the areas of software development, project management, staffing augmentation and personalized training is documented through long-term, time-built relationships with our clients, which are based on confidence and trust.



Convivo  
Software

Convivo Software works using an excellent team of young, energetic, qualified professionals under the supervision and guidance of an experienced management team. We have a unique business model, where learning solutions and software development complement each other. The solutions are conceived and developed to provide a competitive edge to the client's business.

Let us use our IT, business process and strategic consulting to help you transform your business, with minimal risk and disruption. Give your organisation greater flexibility, higher efficiency and lower costs. Position your business to thrive now and in the future.

With our extensive experience across almost every major industry, we can create solutions for meeting the most challenging IT problems. We combine deep technology expertise, architecture-solutions capability, and extensive program-management skills to help you integrate and acquire new capabilities for heterogeneous systems.



Convivo  
Web

Convivo web Solutions is a division of Convivo where it contributes to the success of its clients by creating value and quality in web based products and services. We have added more services to it and different teams are working on this to rollout more products in phases. We are constantly analysing and observing the market situation for the 'Need of the hour' products and services.

Website's design is of greatest significance for a successful presence on the web for your business. We can also help you to modernise your enterprise applications by deploying the latest service-oriented architectures and to transition smoothly to Web-based systems and solutions, such as

- Domain Hosting
- Web Design
- Web interfaces to legacy systems
- Portal/Website/ASP design and implementation
- Intranets and knowledge-management systems
- Search Engine Optimization services
- Online Applications
- Web Application Development

Now you can gain the advantages of our real-world, broadly based industry experience and technology leadership. You can count on us for insightful, objective analysis, upfront planning, end-to-end integrated services, and reliable implementation through our global delivery network. Our consultants are also dedicated to your success, passionately driven, and highly knowledgeable about leveraging the most advanced, proven business processes, tools and applications to transform your business.



### Quality

- Best security system installation
- Best design consultants
- Best products used
- Best advisory on CCTV, ACS, intrusion system
- Best safety standards followed while installation
- Best safety tested tools provided
- Best procurement advice for schools & colleges
- Best remote video monitoring system

### Services

- Preventive maintenance services
- Repair services
- Performance testing
- Full spare part services
- Drawing up specification
- Expert witness – litigation
- Free design for tender
- Independent consultation
- Legal advice on CCTV
- Procurement advice for schools & colleges
- Remote video monitoring
- Training courses

### Set

- Protect against theft
- To fight against terrorism & vandalism
- Review on job performance
- Record and archive
- You can't watch everything yourself but you can record everything to view later
- To improve co-ordination in multi-site environment
- You need to be able to see what is going on at different locations at the same time no matter where you are over the internet
- You need the surveillance, voice and data systems to run on single network

### Go

- Trust
- Long term warranty
- Vendor managed staffing
- To monitor and improve staff productivity and production processes
- Cut costs and make things simple to manage and operate

At Convivo Security, we are dedicated to provide multi-brand security systems & security equipment for all your installation requirements. We have 5 Specialist product divisions covering the security systems sector.

Each product division has its own team of specialists who actively pursue new technologies in security systems, security products and security equipment to provide you with the security systems and equipment you need.

Convivo Security is committed to building trusted and personal business partnerships by providing the necessary tools and security systems to enhance your capabilities and expand your business today, and in the future.

### Why do you need a security system?

- Protect against theft
- To fight against terrorism & vandalism
- To monitor and improve staff productivity and production processes
- Review on job performance
- Record and archive
- You can't watch everything yourself but you can record everything to view later
- To improve co-ordination in multi-site environment
- You need to be able to see what is going on at different locations at the same time, no matter where you are, over the internet. You need the surveillance, voice and data systems to run on single network
- Cut costs and make things simple to manage and operate



Convivo  
Security

### CCTV Surveillance System

- Fixed box camera
- Static dome camera
- Static bullet camera
- AIO camera
- PTZ camera
- PTZ dome camera
- Thermal camera
- CCTV DVR
- CCTV NVR
- PC based DVR
- Outdoor surveillance system
- Megapixel and HDTV camera
- IP CCTV surveillance system
- CCTV video analytics detection.

### Access Control System

- Proximity card access control system
- Smart access control system
- Biometric access control system
- Time & attendance
- Above mentioned kinds of ACS can be integrated with operating lights, doors, gates, hydraulics & even to the automated company payroll system.
- Intruder Alarm System**
- Indoor & outdoor intruder alarm system
- Wired & wireless intruder alarm system

### GSM Silent Wireless Panic Alarm System

- Shopping center panic system
- Frail care nurse call system
- Retirement village alarm system
- Housing estate alarm monitoring
- Office park alarm monitoring
- Resort alarm monitoring
- X-Ray and Metal Detection Systems**
- X-Ray baggage scanners
- Walk through metal detectors
- Hand held metal detector

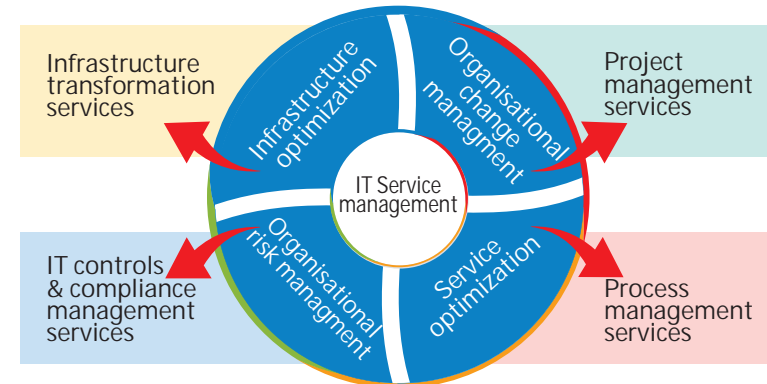


# Convivo Advisory

As companies face increasing pressure to deliver more business value from their IT spending and free up funding for new business initiatives, reducing IT costs and modernizing legacy applications and Infrastructure cost have become top-of-mind concerns for CIOs and CFOs alike. Another area of concern is compliance to international standards and best practices. Managing such organisational change also requires dedicated effort and an proven approach.

Convivo Advisory provides a foundation for such organisational transformational efforts. Our solutions are based on the experience our consultants have in defining and operating IT across various fortune 500 companies.

## The Solution Overview



## Infrastructure Transformation Services

Technologies around virtualisation, green infrastructure, IT service management, cloud computing are bringing about some fundamental changes in the way our customers spend on Infrastructure Management. ITS solution from us helps customers leverage the best ROI from their IT infrastructure and ensures adoption to latest technologies for improved operations.

## Process Management Services

An integrated set of processes designed for IT Infrastructure Services, integrating best practices from various industry frameworks such as CMMI, ITILv2/V3, PMBoK, CoBIT, ISO 20000, ISO27001 and eSCM. Our ready to use process guides and toolkits ensure up to 20 -30% reduction in effort during process definition phase while ensuring that the process is compliant to various best practices and standards.

## IT Controls & Compliance Management Services

There is a constant pressure on organisations to comply with various standards to prove secure operations and agreements like the software usage agreements etc. Our solution enables

compliance to these multiple regulation and best practices leveraging universal set of controls through simplified and Streamlined processes. This enables managing contractual obligations for example Software Asset Management, ISO standard compliance etc.

## Project Management Services

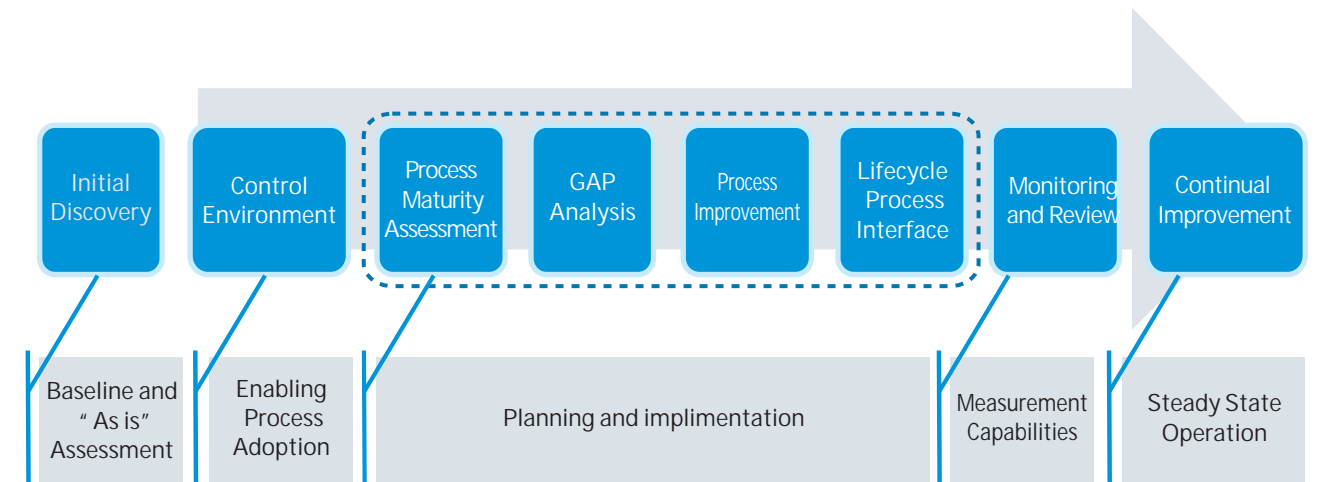
Enabling Organisations adopt to changes quickly our modular Organisation Change Management (OCM) framework built around 10 key components – 5 Outcomes and 5 Enablers and integrating them to create the real ability to drive change. This custom approach enables organisation to implement any operational, infrastructural or process changes without impacting the normal IT operations.

## Our Design Principle and Project Approach

The 4 Design Principles we follow are..

- Keep it simple!
- Comply with Best Practices!
- Maximize reuse!
- Business value drives change!

Every Project is unique and requires custom made plan, but the below outlines our approach considerations while implementing a service.



We help you design, build, pilot and plan for implementation of a comprehensive service management and IT infrastructure transformation solution that builds upon your existing service management strategy. Our in-depth consulting experience and ready to use process framework and toolkits accelerates IT transformation efforts and reduces cost of change. Our alliance with various tool vendors allows best cost options while not compromising the flexibility.

## Auditing and Training

An information technology audit, or information systems audit, is an examination of the controls within an Information technology (IT) infrastructure. An IT audit is the process of collecting and evaluating evidence of an organisation's information systems, practices, and operations. The evaluation of obtained evidence determines if the information systems are safeguarding assets, maintaining data integrity, and operating effectively to achieve the organisation's goals or objectives.

The goal is to evaluate the organisation's ability to protect its information assets and properly dispense information to authorised parties.

- Will the organisation's computer systems be available for the business at all times when required? (Availability)
- Will the information in the systems be disclosed only to authorised users? (Confidentiality)
- Will the information provided by the system always be accurate, reliable, and timely?(Integrity)

The IT audit focuses on determining risks that are relevant to information assets, and in assessing controls in order to reduce or mitigate these risks. Implementing Controls can minimize the effect of Risks.

